

PERSONAL INFORMATION

Luca Marchiol



WORK EXPERIENCE

05/2014–Present

Founder and Project Developer

Opossum LTD - "ICECALL"

Opossum Ltd is a company that pursue the development of a system conceived to support anyone calling for help and any emergency medical system in every phases of an emergency call. The system is a platform branded "ICECALL" that connect dispatchers, rescuers and bystanders.

01/2013–06/2015

ESTATE AGENT

Quality Real Estate, Quore, Udine (Italy)

Market properties to potential buyers or tenants and then negotiating with them on behalf of client. Making sure all properties meet legal and health and safety requirements. Writing up agreement contracts. Manage marketing on the internet and following up business leads. Preparing professional looking sales brochures and promotional information. Liaising by phone, email and letter with solicitors, building societies & surveyors.

02/2012–10/2012

RESTAURANT MANAGER

"Paparotti Bar and Bakery", Udine (Italy)

Managing a bar, a bakery and an ice-cream parlour: improving all controllable costs thereby maximising financial performance. Also responsible for effectively developing, managing and leading the team to provide excellent service.

11/2011–10/2012

SALES REPRESENTATIVE

Solar System SpA, San Daniele (Italy)

Contacting prospective clients, assessing their requirements then selling them the companies products and services that match their needs. Identifying and then researching potential leads and opportunities. Constantly developing existing sales processes.

03/2009–06/2011

Founder and CEO

WI-FVG, Udine (Italy)

WI-FVG is a company that provide connectivity services. Aimed at offering to commercial activities a way to offer their customers free-wifi trough captive portals.

EDUCATION AND TRAINING

- 09/2013 **Real estate Agent national license certificate**
CCIAA, Udine (Italy)

- 08/2007 **EILC - Erasmus Intensive Language Course [Portuguese]**
Universidade da Beira Interior, Covilhã (Portugal)

- 1996–2002 **Science and Maths High School**
Liceo Scientifico Niccolò Copernico

PERSONAL SKILLS

Mother tongue(s) Italian

Other language(s)

	UNDERSTANDING		SPEAKING		WRITING
	Listening	Reading	Spoken interaction	Spoken production	
English	C1	C2	B1	B1	B2
Portuguese	B2	B2	B1	B1	A2
EILC - Erasmus Intensive Language Course					

Levels: A1 and A2: Basic user - B1 and B2: Independent user - C1 and C2: Proficient user
Common European Framework of Reference for Languages

Digital competence

SELF-ASSESSMENT				
Information processing	Communication	Content creation	Safety	Problem solving
Proficient user	Proficient user	Proficient user	Proficient user	Proficient user

[Digital competences - Self-assessment grid](#)